

**Foreign**

**Pfizer Sets Up New Foreign Sales Division**

Chas. Pfizer & Co. has announced formation of a sales division to handle world-wide distribution of its fine chemicals and pharmaceuticals in bulk and antibiotics for feed supplement and veterinary use. John O. Teeter, who heads the new division, said demand for terramycin animal feed supplements, vitamins, and other products had prompted the company to establish a separate organization to handle sales abroad.

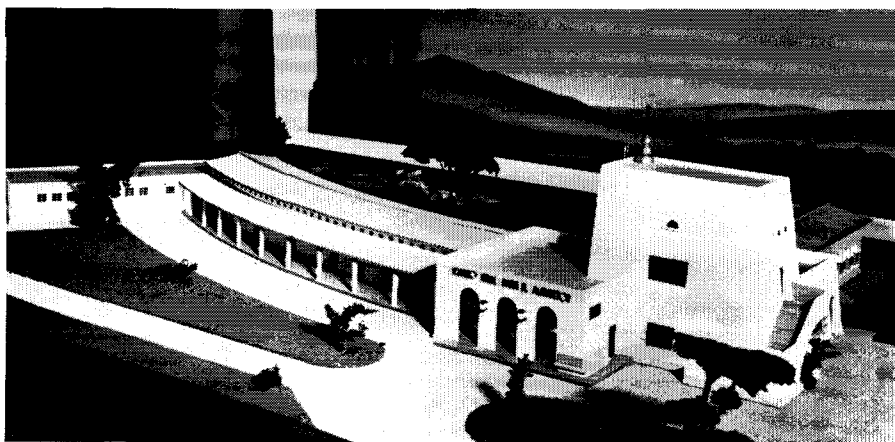
**Shell Ltd. Opens Venezuelan Agricultural Service**

The Shell agricultural service, sponsored by the Venezuelan subsidiary of Shell Ltd., formally opened its new headquarters building near the town of Cagua early in April. The Shell agricultural service, to aid the development of agriculture in Venezuela by a system of combined research and technical aid, was originally set up in 1952.

The agricultural service has established a farm of about 120 acres in the center of one of the chief agricultural regions of the country. Both the farm and the service headquarters are within 10 miles of Maracay, the location of the Venezuelan National Agricultural Institute and the School of Agronomy of the University of Venezuela.

The Shell agricultural service is divided into four sections: agronomy, entomology, phytopathology, and agricultural engineering. The experts from the service carry out experimental work on the Cagua farm or on the properties of nearby farmers.

Model of the headquarters building of the Shell Agricultural Service, which was recently opened in Venezuela. The service is sponsored by Cia. Shell de Venezuela, a subsidiary of Shell Ltd. The sponsors plan to make the service a headquarters for agricultural research and believe that this practical effort to solve agricultural problems will result in increased yields of many Venezuelan crops



**People**

**Alderfer Succeeds Bear at Rutgers**

**Russell B. Alderfer**, professor of soil technology at Pennsylvania State University, will become chairman of the department of soils at the New Jersey Agricultural Experiment Station on July 1. He succeeds **Firman E. Bear**, whose plan to retire has been announced (AG AND FOOD, April 14, page 400).

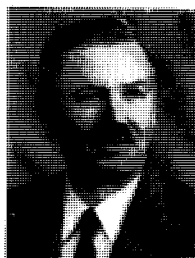
**Arnold Kent Balls**, professor of enzyme chemistry at Purdue University, was elected to membership in the National Academy of Sciences at the recent annual meeting in Washington, D. C. He was one of 30 scientists in this country to be elected this year.



**Oscar H. Johnson** has been appointed director of research for the Niagara Chemical Division of Food Machinery &



O. H. Johnson



C. O. Eddy

Chemical Corp. He has been serving as coordinator of agricultural chemical development between the Westvaco and

Niagara Divisions. **C. O. Eddy**, former research director of the Niagara Chemical Division, has been appointed manager of the development department.

**William A. LaLande, Jr.**, manager of research and development for Pennsylvania Salt Mfg. Co. since 1948, has been elected a vice president of the company. He will continue to manage research and development.

**Russel M. Turner** has taken over directorship of the agricultural extension Service of the State College of Washington, succeeding **R. B. Tootell**, recently appointed governor of the Farm Credit Administration. Mr. Turner has been with the Washington State extension service since 1917.

**W. Ward Jackson** has been named a vice president of Commercial Solvents and will direct the petrochemicals division. He has been with CSC since 1951 and succeeds **Abbott K. Hamilton**, who has resigned to resume operations of his business consulting firm.

**Harry E. Goresline** has been promoted to the newly created post of associate director for research, food laboratories, Quartermaster Food and Container Institute. **Richard A. Stegeman** becomes associate director for development, food laboratories.

**Alan S. Evans, Jr.**, has been elected vice president-sales for Neville Chemical Co. Since 1942 he has been with the coal chemical division of Pittsburgh Coke and Chemical.

**James S. Walker**, manager of technical sales services for Hooker Electrochemical, has been named chairman of the Labels and Precautionary Information Committee of the Manufacturing Chemists' Association. He succeeds **Robert D. Minter** of Monsanto. The new vice chairman of the committee is **William S. Knapp** of the General Chemical Division of Allied Chemical & Dye.

**M. B. Gillis** has been made manager of research in organic and biological sciences in the research division of International Minerals & Chemical. He succeeds **M. J. Blish**, who will retire at the end of June. Dr. Gillis has been working on International Minerals research since 1945 and, since 1951, has been in charge of nutrition research at the laboratory in Skokie, Ill.

**George Bruehl** has been appointed associate professor of plant pathology and associate plant pathologist at Washington State College, Pullman. He has been with the Bureau of Plant Industry in Puerto Rico. **Christine A. Heller** has been appointed assistant professor of foods and nutrition. She has been a food resources specialist with the University of Alaska extension service.